



CONFERENCE ON COLLABORATION OF TECHNICAL CONSULTANCY COMPANIES IN BALKAN COUNTRIES

19-20 APRIL, 2012 Ankara/TURKEY



Albania, Bosnia-Herzegovina, Bulgaria, Croatia, Greece, (Hungary), Kosovo, Macedonia, Montenegro, Romania, Serbia, Slovenia, Turkey



PURPOSE OF THE CONFERENCE

Conference On Collaboration of Technical Consultancy Companies in Balkan Countries aims to bring together the Engineering Consultancy companies located in Balkan countries in order to develop large-scale business in the region and also to export Consultancy services to other countries, especially to North African countries. In addition to Consultancy companies; public and private sector clients/investors, FIDIC and EFCA member associations, contractors' associations and companies, suppliers' associations, international funding institutions (bilateral banks), insurance brokers/insurance companies and other relevant bodies of the construction sector shall come together to discuss collaboration conditions and conduct B2B (business-to-business) meetings targeted to create new business. Approximately 250 people from 13 Balkan countries are expected to attend the Conference.

PARTICIPANTS

*Balkan countries Technical Consultancy companies
Balkan countries FIDIC and EFCA member associations
Balkan countries' regulatory bodies of Technical Consultancy services
Balkan countries public and private clients/investors
International Funding Institutions (WB, EBRD and similar)
Balkan countries contractors' associations and companies
Balkan countries equipment suppliers' associations
Balkan countries' chambers of commerce
TR commercial counsellors of Balkan countries
Balkan countries insurance brokers and insurance companies
Relevant assemblies of TOBB-Union of Chambers and Commodity Exchanges of Turkey
Relevant Balkan business councils of DEİK-Foreign Economic Relations Board of Turkey
Turkish commercial banks*



1. CONFERENCE INFORMATION

1.1 Conference Venue

TOBB Twin Towers Social Facilities

*Address: Dumlupınar Boulevard No: 252 (Eskisehir Highway, 9th km) Floor: 3
ANKARA / TURKEY*

1.2 Conference Programme

April 19, 2012 - Thursday

08.30 – 09.30 *Registration and coffee hour*

09.30 – 09.45 *Opening ceremony*

09.50 – 10.30 *Opening speeches*

10.30 – 12.30 *Presentations of ATCEA and consultancy companies*

12.30 – 13.30 *Lunch*

13.30 – 15.30 *Workshops and parallel B2B meetings*

15.30 – 16.00 *Coffee break*

16.00 – 17.30 *Workshops and parallel B2B meetings*

17.30 – 19.00 *Welcome cocktail*

19.00 – 22.00 *Optional event:*

Ankara State Opera and Ballet

"W.Shakespeare - A Midsummer Night's Dream" - modern ballet

April 20, 2012 - Friday

09.00 – 10.30 *Workshops and parallel B2B meetings*

10.30 – 11.00 *Coffee break*

11.00 – 12.30 *Workshops and parallel B2B meetings*

12.30 – 12.40 *Closure*

14.30 *Starting for optional Cappadocia tour*

1.3 Workshop Topics

- *Collaboration possibilities for projects in Balkan countries*
- *Collaboration possibilities for projects outside Balkan region*
- *Market research*
- *Project financing*
- *Feasibility studies*
- *Collaboration conditions and communication methods*

1.4 Business Meetings (B2B)

Business oriented B2B meetings among participants shall be arranged upon participants' request; to be planned after registrations.

1.5 Language and Translation

Conference languages shall be Turkish and English only. Simultaneous translation between those two languages shall be provided except in B2B meetings and workshops.

1.6 Optional Programmes

1.6.1 "W. Shakespeare – A Midsummer Night's Dream" – modern ballet

April 19, 2012, 20.00 – 22.30, Ankara State Opera and Ballet

1.6.2 Cappadocia tour (with an extra optional balloon tour)

Shall be organized upon registration of minimum 30 participants.

April 20 – 22, 2012

1.7 Accommodation

Hotels arranged for conference participants are below. Shuttle service shall be provided between the hotels and the Conference Venue.

a) **Bilkent Hotel**

Distance to Conference Venue: 4.5 km

5-star building

Single room (breakfast included) 80 Euro/night

Double room (breakfast included) 100 Euro/night

4-star building

Single room (breakfast included) 70 Euro/night

Double room (breakfast included) 90 Euro/night

Quiet area in Bilkent University Campus.

www.bilkenthotel.com



b) **Mövenpick Hotel (5 stars)**

Distance to Conference Venue: 4 km

Single room (Breakfast included) 90 Euro/night

Double room (Breakfast included) 100 Euro/night

City centre, next to ARMADA Shopping Mall.

www.moevenpick-hotels.com/tr/pub/hotels_resorts/worldmap/ankara/hos_geldiniz.cfm

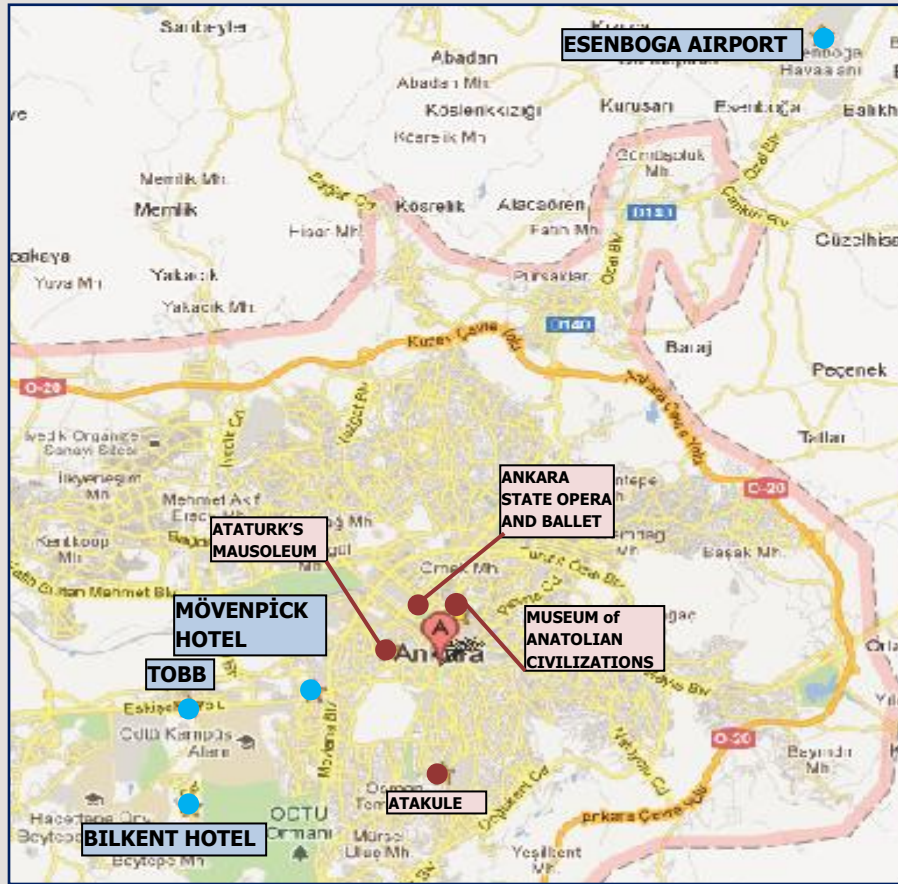


1.8 Conference Participation Fee

Participation fee is 200 Euro/person. Attendance to conference programme and B2B meetings, coffee breaks, lunch, welcome cocktail and transportation between hotels and Conference Venue are included in the participation fee.

Optional ballet programme of Thursday evening, 19th of April and Cappadocia tour shall be priced separately and prices shall be announced prior to registration.

2. OTHER INFORMATION



2.1 About Ankara

Ankara is the capital city of Turkey and the second largest city after Istanbul. As of 2010, Ankara province has a population of 4.4 million.

Ankara is the centre of the antique world with Hittite, Phrygian, Hellenistic, Roman, Byzantine and Ottoman archeological sites in the vicinity. Many finely preserved remains of Hellenistic, Roman and Byzantine architecture can still be seen in the city centre, the most remarkable one being the Temple of Augustus (20 BC).

The leader of the Turkish nationalist movement, Mustafa Kemal Atatürk, established the headquarters of his resistance movement in Ankara in the year 1920. After the War of Independence was won and the Treaty of Sèvres was superseded by the Treaty of Lausanne, the Turkish nationalists replaced the Ottoman Empire with the Republic of Turkey on 29 October 1923. A few days earlier, Ankara had officially replaced Istanbul (formerly Constantinople) as the new Turkish capital city, on 13 October 1923.

Upon being the capital city, Ankara has developed from a small village into a modern city.



2.2 Flights

National carrier is THY, Turkish Airlines and there is also Pegasus airlines to-from Turkey. There are direct flights to-from Ankara from some European countries. Otherwise there are flights via Istanbul. Please check with www.turkishairlines.com and www.flypgs.com.

2.3 Airport transportation

Distance between the Esenboga airport and city centre 33 km
Distance between the airport and Conference Venue 35 km
Taxi costs about Euro 35 from the airport to the city.

2.4 Visa applications

Please check from TR Embassy in your country, whether a visa would be required for entrance to Turkey. For most of the Balkan countries visa is not required or can easily be obtained at the entrance airport.

2.5 Climate

Ankara has a continental climate with cold, snowy winters and hot, dry summers. Rainfall occurs mostly during the spring and autumn. In April, average high temperature record is about 20 °C and average low temperature record is about 15 °C.

2.6 Electricity

220 Volt, 50 Hz.

2.7 Other information

National currency is Turkish Lira. (1 € ≈ 2.30 TL). € and USD are accepted in most large stores. Visa, Mastercard and Amex cards are acceptable throughout the country.

Tipping is about 10-15% in restaurants.

Banks operate between 08.30 – 17.00 hours during working days. (Monday to Friday)

Time in Turkey is GMT +2.00. Daylight saving is applied parallel to Europe.

City transport is realized through taxis, public city busses, shared taxis (dolmuş) and underground railways.