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Global Gateway in the Enlargement and Eastern Neighbourhood region

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Overall priorities in the Enlargement and Eastern Neighbourhood

- Supporting key structural reforms and strategic investments that bridge the **convergence gap,** bolster the **investment climate,** and support partners' **integration into European value chains**.
- Approximately **EUR 48 billion** in investments are expected to be mobilised through operations supported by the EU between 2021 to 2027 in the Enlargement and Eastern Neighbourhood countries.

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How is Global Gateway implemented in Enlargement and Eastern Neighbourhoodd regions

- **EFSD+ guarantees** lowering the risks of investments
- **Blended funding :** Western Balkans Investment Framework (WBIF), Neighbourhood Investment Platform (NIP), Ukraine Investment Framework (UIF), Türkiye Investment Platform
- **Technical assistance**

ENEST Global Gateway Investment Hub

- **Tender opportunities** stemming from blending projects EC/IFIs
- **Calls for expressions of interest** for private sector investments
- Direct receipt of **Team National** proposals by ENEST

Tender opportunities

Examples of projects in the Western Balkans

Country and sector	Traditional grant	Blended grant	Guarantee provisioning	Total EU funding committed	Expected mobilised investment	Number of operations
Albania	266.90	333.39	18.10	618.39	1,388.69	28
Bosnia and Herzegovina	181.15	823.95	48.20	1,053.30	2,935.76	37
Kosovo	169.15	134.03	11.79	314.97	892.36	15
Montenegro	109.76	271.48	24.62	405.86	1,247.98	32
North Macedonia	281.15	312.44	25.11	618.70	1,661.26	31
Regional Western Balkans	489.16	314.56	0.00	803.72	2,734.68	41
Serbia	575.51	852.15	148.15	1,575.81	6,235.70	48
Total	**2,072.78**	**3,042.00**	**275.97**	**5,390.75**	**17,096.43**	**232**

Western Balkans Investment Framework WBIF

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www.wbif.eu/procurements

Title	Beneficiary	IFI	Sector	Short description	project cost (€ Million)	Contract Type	Procurement Status
Smart Labs - Network of ICT Laboratories for the Pre-university Education System	Albania	CEB	Digital	Implementation of 654 smart ICT labs in 615 schools	41.2	Works	Tender launch expected next 12 months
Belshi Solar Photovoltaic Power Plant	Albania	EBRD	Energy	Construction of a 50 MW ground-mounted solar photovoltaic plant	41.8	Design and Build	Tender launch expected next 12 months
Tirana Bypass – Southern Section Vaqarr–Farkë	Albania	EBRD	Transport	Construction of the 12.2 km southern section of the Tirana Bypass (Vaqarr–Farkë), connecting with the Tirana–Elbasan motorway and forming part of the Mediterranean Road Corridor (Blue Highway).	138.2	Works	Tender launch expected next 12 months
Poklečani Wind Farm	Bosnia and Herzegovina	EIB	Energy	Construction and operation of an onshore wind farm, 20 wind turbines (combined installed capacity 132 MW)	200.3	Works	Tender launch expected next 12 months

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Projects in the Republic of Moldova

. Programme for **Energy Efficiency** in Buildings
. Balti Regional **Hospital**
. Rehabilitation & modernisation of **schools**
. Moldova **Roads** VI
. Sustainable **Water supply (irrigation)**
. **Power lines** and **Electricity interconnections**

European Investment Bank
European Bank for Reconstruction and Development
AFD AGENCE FRANÇAISE DE DÉVELOPPEMENT
KFW
NEFCO

Black Sea Strategy and Connectivity Agenda

A **dedicated Connectivity Agenda** – aligned with the extended Trans-European Networks – will develop **transport, energy and digital networks** to leverage the potential of the **Black Sea region as a vital corridor linking Europe with Central Asia through the South Caucasus**, boosting economic growth and competitiveness.

Calls for Expression of Interest

- **Dialogue with private companies** on concrete investment opportunities
- **Build a pipeline of transformative private investments.**
- **Past & ongoing Calls:**
  - **Ukraine, Western Balkans, Moldova** (closed)
  - **Armenia** and **Ukraine** (opened)

Who is eligible?

- **Geographic Area:** Investment taking place on the territory of the partner country
- **Private Sector:** private enterprises, joint venture or consortium of companies
- **Nationality of Private Entity:** EU/EEA-based businesses (companies possessing their real legal seat/legal incorporation in one of the EU MS /EEA countries) as well as partner country businesses
- **Minimum Investment Size and own equity** participation by project promoter

What is assessed?

- **Strategic**: Alignment with EU policy objectives and priority areas for investment, supporting EU and the partner country's strategic interests
- **Impact**: Potential for scalability and replicability, innovation, contribution to diversification and value creation, as well as socio-economic development
- **Financial viability**: Credible financial needs assessment and investment planning. Applicants must demonstrate that they can finance through equity the required % of the total cost of the project.

How to apply?

Through the link on DG ENEST website

- EU Survey platform
  - **A short project fiche** to be uploaded, detailing the key elements of the project
  - A document presenting **the governance and detailing the ownership structure of the company**, indicating the nationality of shareholders holding more than 10%
  - **The declaration on honour** on exclusion criteria and selection criteria
  - Any other relevant documents to ease the assessment of the project.

Proposals, all correspondence, and documents must be written in English.

Team National Proposals to ENEST

- Proposals submitted to **Team National contact points**
- Accepted on a rolling basis and will be reviewed upon receipt
- Direct contact with **DG ENEST Unit A3 Private Sector Engagement**
- **ENEST-PRIVATE-SECTOR@ec.europa.eu**

Examples of investments

Our toolbox
Connecting companies to IFIs
Increased visibility
Facilitating partnerships
Offtake agreements
Supporting enabling infrastructure & improving bankability
Policy & regulatory support
Tailored financial instruments

Digital backbone in the Western Balkans

- EIB due diligence ongoing
- Announced at investment conference
- Partnering with network of universities and research institutions

Graphite (UA)

- Mapping supply chains
- Mobilising EU off-takers (e.g. battery producers)
- Visibility at EU Raw Materials Week
- EBRD discussions ongoing

Investment Conferences

They bring together businesses, policymakers, commission and financial institutions for **high-level discussions, round tables, sectoral pitching sessions and B2B matchmaking**.

Recent:

- ✓EU-Ukraine Business Summit (April 22-23, 2026)
- ✓EU-Moldova Investment Conference (June 4, 2026)

Upcoming:

- ➢EU-Western Balkans Investment Conference (25-26 November, Tirana, Albania)
- ➢EU-Montenegro Business Forum (20-21 October, PortoNovi, Montenegro)
- ➢Ukraine…

Advices

- **Know the flagships investments**
- Help us **communicate on GG**
- Try to **monitor info about tenders**
- Work as a **Team Romania**
- Propose **strategic investments as Team Romania**
- **GG is not set in stone**, we are looking for more transformative investments

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Thank you!

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